

April 15, 1966

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Dr. E. C. Greanias, Manager  
Medical Information Systems  
IBM Advanced Systems Development Division  
2561 Strang Boulevard  
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Dear Dr. Greanias:

It really was very good of you and Dr. Mahler to take your time to talk to us a couple of weeks ago about hospital information systems.

My initial expectations were, as you rightly foresaw, rather too optimistic with respect to the speed with which a medical school organization could develop its orientation with respect to such systems. We have therefore decided that we would indeed be well advised, first, to spend considerably more time in internal discussion of the kinds of ways in which this accommodation might take place before even troubling you or any other organization to spend yourself in further consultation with us. In fact, I think we have the necessary general expertise fairly readily available, although undoubtedly there will be a time when we will be very happy to have the advantage of IBM's wide experience in this area.

I hope to keep in touch with you about our developments from time to time, and I would be very grateful if you might think of having whatever literature comes out from the IBM organization bearing on the subject brought to my attention.

Cordially,

Joshua Lederberg  
Professor of Genetics

E. C. Greanias, Manager  
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